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(L to R) Mauro Caringi, fleet director at GFL Infrastructure and Gino Cervo, sales specialist for Bobcat of Toronto pose for a picture at GFL's Vaughan yard with one of their brand new Bobcat E145 excavators.

Mauro Caringi, fleet director at GFL (Green For Life) Infrastructure, had the opportunity to sit in and operate Bobcat's newest and largest 14 ton excavator, the Bobcat® E145, when he attended bauma in Germany in early 2019. As this machine wasn't available in Canada at the time, Mauro excitedly dialed his sales specialist at Bobcat of Toronto, Gino Cervo from the cab to put in an order for one right away. Shortly after it was delivered, Mauro ordered three more. "I was very impressed by its features.

I can run it along a sidewalk without destroying the curbs. The power is large, but with a smaller platform, so it's very versatile. It also has a dig depth of 19.5 feet," stated Mauro.

Most people recognize GFL for their bright green equipment. Although GFL has many divisions, Mauro said they use the Bobcat machines mostly in the Infrastructure division (i.e., earthworks, foundation, demolition, shoring, soil retention and civil). "We have three sites and full heavy

equipment repair shops. Everything is done in-house. Nothing is shipped out. Our Infrastructure division first started 15 years ago and is continuing to grow."

"We like Bobcat machines because of the reliability, visibility, their smooth controls, and lots of attachments, so they are very interchangeable. All their parts are readily available, and we have a great salesman. We used to have another brand for our compact equipment but now I would

never go back," said Mauro. GFL currently owns 30 Bobcat machines.

"It doesn't matter how good the equipment is, although Bobcat is really good, it's the relationship with your salesman that matters in the long run. Support is the biggest thing in my business. I would highly recommend Gino Cervo, Bobcat of Toronto and Bobcat machines for your business."

Thank you Mauro.



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