



“Bobcat is Bobcat...a brand name that is reliable, [who] makes a solid machine.”

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From left to right: Robert Provenzano, Gino Cervo and Mario Provenzano pose for a picture after loading up Zancan Environmental Inc.'s new Bobcat T595 compact track loader in their yard heading to a jobsite.

Mario and Robert Provenzano spent their childhood listening to their family talk construction from dawn until dusk. From a young age, the brothers enjoyed working in the family excavating business with their parents and developed a true passion for their work. It was only natural that shortly after they graduated (The University of Toronto & George Brown college) and worked in various managerial roles for several different excavating

contractors that they proudly followed in their family's foot steps as their own entity. They incorporated Zancan Environmental Inc. about a year ago; an excavating and grading contractor who specializes in bulk excavation including condo high rises and office towers in the GTA and surrounding areas.

“We decided to jump in while we are still young” stated Mario. “We are very hands on with everything

in our business; the equipment, job estimating, drawings, etc.,” stated Rob.

When they were in the market for a skid-steer/track loader, they contacted Gino Cervo, sales specialist for Bobcat of Toronto, who was recommended to them. “We have always leaned towards Bobcat® machines. As children, our toys were the metal Bobcat models. We have a great relationship with Gino.

He gave us a good deal and provides excellent service.”

The brothers purchased a Bobcat T595 compact track loader. “The size is perfect down in the hole for us and has an amazing range of attachments; we bought a sweeper, forks and a snow blower. We have a variety of uses for it, including spreading stone and getting in and out of tight spaces”, stated Rob. It's now one of our main pieces of

equipment. Mario added “Bobcat is Bobcat...a brand name that is reliable, [who] makes a solid machine. We wouldn't buy anything else as our first skid steer.”

Mario and Rob said they would recommend giving Gino Cervo a call to help you with your next machine purchase.

Thank you Mario and Rob

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