

Terry Harasym,owner of Nova Rentals poses with Todd Gill, territory manager for Bobcat of Toronto, with the Bobcat T450 compact track loader.

Terry Harasym was an electrician by trade but wanted something more. He started with operating scissor lifts and then decided to open his own equipment rental. Nova Rentals serves the GTA, Niagara, Golden Horseshoe, and Barrie areas. He also quickly found out that there was a demand for earth moving equipment so he called Bobcat of Toronto for help.

"It has been very easy to deal with Bobcat of Toronto and specifically territory manager, Todd Gill. Todd was able to arrange 0% financing for me for a Bobcat® T450 compact track loader and a MT85 mini track loader, which is not easy when starting up a new business," states Terry.

"All my customers love the Bobcat machines. They get upset if they call and find out they are already out on rental. The customers put the machines through tough jobs and they keep on going. Maintenance and repair on the machines are quick and easy; which is important since I have such a high demand for my Bobcat machines".

"I had other companies call me regarding purchasing equipment but I have to say, Todd Gill provides me with the extra personal service that the others don't. I once ordered a Bobcat HB980 breaker from Todd, then I called him and told him I didn't need it now, and he said, "no problem!" In fact, he sold it right away to someone else. The only reason I know that, is because I changed my mind and needed it once again. Without hesitation, he ordered and delivered me a new one right away. Just made more sense to buy one than rent it. Todd has been very patient with me and would definitely recommend him."

Thanks Terry.

0% APR for up to 48 months* OR In lieu of financing rebates up to \$4,600* CAD on a new Bobcat compact track loader from participating dealers in Canada. *Offer ends Oct. 31, 2017.

Some restrictions apply. With approved credit. See participating dealers for details and other offers on other Bobcat machines.



Bobcat

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