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**"...Bobcat machines have great dump heights...skinny widths...and good power."**



(L to R) Gino Cervo, sales specialist for Bobcat of Toronto, Erik Christensen (Dad), Brant Christensen owner of Precision Excavating Ltd. pose with their newest Bobcat addition, the new T76 R-series compact track loader in their yard in Vaughan, Ontario.

Brant Christensen, along with his three brothers, first started out in the excavating industry digging for his Dad Erik. Erik has been digging since 1969 and owned his first Bobcat loader in 1984, with a Wisconsin gas motor. In 2001 Brant established his own excavating company, Precision Excavating Ltd., specializing in swimming pool installations and landscaping in the GTA. He also owns another company called Precision Vac Environmental Ltd., and his three brothers also have their own businesses as well.

In the beginning of the season, Brant was worried about his pool business when Covid-19 hit, but after three weeks of down time, he has never been busier. "If there were 10 days in a week, we would be digging pools. Right now, we are turning away digs which I really dislike having to do. There is a lot of work with long hours and we couldn't be more grateful for how the year turned around. What's making it so busy is that people are not traveling, and they are spending more time at home. The word 'Staycation' is a common household word now. Homeowners want to utilize their backyards as a vacation spot by adding a pool."

When it comes to equipment, Brant used to be loyal to a different equipment brand until they were bought out by another company. As a result, Brant quickly found

their machines failed to deliver to his expectations. "We work our machines really hard, so we need them to be extremely reliable and they need to be able to move a lot of dirt in a short time. We can't afford downtime because downtime really affects our seasonal business. We are excavating one to two pools each day with either concrete ordered, or a crane scheduled for the next morning. Therefore, having reliable equipment that doesn't break down is critical and Bobcat® delivers on that."

Brant installs auto-greasing systems on all his equipment to extend the longevity of the machine and ultimately eliminates the downtime needed to grease the machines.

Gino Cervo, sales specialist for Bobcat of Toronto has been trying to switch him over to Bobcat machines for ages. Brant was finally convinced to demo one and as a result, now owns a Bobcat T110, a T595 and the newest addition, the new T76 R-series compact track loader.

"These are the best machines of this size. I need the machines to drive between houses and load dump trucks. Bobcat machines have great dump height for loading trucks, skinny widths to go between houses and good power! Also, with long working hours and in this heat, my guys need to be comfortable. These machines

have great visibility with backup cameras, a spacious cab, air ride seats and A/C for comfort."

"It's not just about the machine performance, it's also about customer service. I am getting way better service in the sales and parts department at Bobcat of Toronto than my previous brand. I always spec out the best equipment for the job and I choose to work with Gino because he knows his stuff and knows what I need for what I do."

I would recommend Gino Cervo and Bobcat of Toronto for anybody's equipment needs!

Thank you Brant.



Erik Christensen teaching Brant Christensen at a very young age.