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"...only buy the best of the best because it's a waste of time and money to buy second best..."

Some of Coast to Coast Property Maintenance crew along with Ron Shepley owner (2nd from left), and Brian Lansue, sales specialist for Bobcat of Windsor to his right.

15 years ago, Ron Shepley owner of Coast to Coast Property Maintenance started out with one contract for a 7/11 parking lot with one plow truck and a salter. Now, they have grown to an all-year-round property maintenance company, including commercial landscape design and construction, commercial snow and ice control services, fall lawn clean up and Bobcat services. One of their biggest customers is a 170 acre warehouse with 175 bay doors.

Ron had first started renting Bobcat® machines. He wanted a machine with joystick controls due to a leg and foot injury. When he was ready to buy a machine, he didn't think twice about what he was going to purchase. "I was brought up on the



philosophy, only buy the best of the best because it's a waste of time and money to buy second best, because eventually you will regret it and go for the best. I really like the Bobcat machines because they are easy to operate, the joysticks are smooth, they always start, especially on cold mornings. They're comfortable and the power to the ground equals better push for snow removal. The zero-turn mowers have way more power than our last brand and are also more stable. I have never thought about changing brands...ever," stated Ron.

Ron was referred to Brian Lansue, sales specialist for Bobcat of Windsor years ago when he first bought his salter. "Brian has so many customers in the Windsor and surrounding area. He always makes things happen for his customers. If I have a tradein, he has it sold even before I get there to sign the contract for the new machine. For our line of work, we can't afford any down time. I think Brian sleeps with his phone. I called him at 3:00 am once and he answered it. Next thing I know, Brian had sent the service tech right to us on site at 4:00 am and made it work so we could finish our job. Now that's service."

Coast to Coast's Bobcat fleet currently consists of a Bobcat 3650 Utility Vehicle, a

T650 compact track loader, an E20 compact excavator, 3x ZT7061SP zero-turn mowers, and a ton of Bobcat attachments. They don't buy aftermarket products. "Bobcat makes their attachments strong!" Ron also just purchased Bobcat's newly released L85 compact wheel loader and can't wait to take possession of it.

"I am excited that the new Bobcat of Windsor building will only be three blocks from my location. I will never go anywhere else and would be happy to recommend Brian Lansue and Bobcat of Windsor to purchase your next Bobcat machine."

Thanks Ron.

