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(L to R) Ammar Alshahrestani and Ammar Al-Towaiji, two of the partners in 2AZ Rentals & Supplies, with their sales specialist Todd Gill from Bobcat of Toronto (Oaken Equipment) at their Rental Shop in Mississauga, Ontario.

Ammar Alshahrestani, Ammar Al-Towaiji and Zakariya Alfahady friends from university had gotten separate careers working as general contractors in low and high-rise construction and civil engineering. 15 years later, they had gotten together and were chatting about how there was always a demand on-site for Bobcat® MT mini track loaders. That was when they put their experience and money together in 2020 to start their own rental company in Mississauga, 2AZ Rentals & Supplies (2 Ammar's and 1 Zak=2AZ) with just two Bobcat® MT100 mini track loaders. People had been trying to get their hands on these machines for one and a half years, so they thought it would be a great time to rent them out to people while they waited to get theirs.

2AZ has expanded the rental store to have all types of construction supplies and equipment. A complete one-stop shop now. "With us having contracting backgrounds we can guide our customers with our experience. All big rental companies offer just consumables, they don't have redi mix. There were no concrete supplies available in Mississauga, so we saw a need for that and now offer that for our customers. By next year we plan on having another branch in the east end.

We are young nothing with nothing to lose and all to gain. Shoot for the moon! It's a different league starting your own business from scratch and working 23 hours a day. We are only closed three days a year. Even though it has been a journey, we have a lot of ambition," stated Ammar Alshahrestani. Zak added with a smile, "I have to say, this has been the most entertaining effort. We had to open quickly before spring season started."

"The demand for the machines never stopped. By 2023 we started bugging Todd Gill, the Bobcat of Toronto (Oaken Equipment) sales specialist for some more Bobcat MT100 mini track loaders. They were on backorder, but within three months we bought six Bobcat machines from him. We bought Bobcat compact excavators, MT100's, dumpers and some attachments as well. Next season we will buy full-size Bobcat skid-steers and bigger Bobcat excavators. Todd has been a huge help, and we trust Todd. He has seen it all. Andrew Mavor and Larry Cameron have been a great help from service and parts at Bobcat of Toronto too."

"The Bobcat MT100 mini track loaders are super powerful! They fit into 95% of the tight backyard spaces. Other brands

we have tried have not been as powerful. One, in particular, chuckles Zak, I'd rather use a pitch axe. There was one other brand we considered but that was short-lived, we went back to the Bobcat. These bad boys are great!" Ammar adds, "Bobcat MT100's are the Lamborghini's of the mini track loaders. We also have a sentimental attachment to the MT100's. They started our business."

"The best thing we did was get a great preventative maintenance and extended warranty package with our Bobcat machines. It will not only make our machines last longer, but with the great pricing, it's equivalent to not having to hire a mechanic. With us wanting to open a new branch soon, we don't want to be wasting our time changing oil, we want to expand. We wouldn't be where we are today if it wasn't for Todd Gill. He is always helpful, professional, and there when we need him. If they come out with even bigger Bobcat machines, we will buy that from him too. We would not hesitate to recommend Todd Gill, Bobcat of Toronto (Oaken Equipment)," stated Ammar and Zak agreed.

Thank you, Ammar, Ammar and Zak.