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**“BOBCAT REALLY PUTS THEIR MONEY INTO INNOVATION!”**

Todd Gill, sales specialist for Bobcat of Toronto/Oaken Equipment, Chris Arnold, Dave Arnold and Andy Hughes of D.B. Arnold Excavating and Grading at a jobsite in Uxbridge, Ontario.

Dave Arnold worked with his Father-in-law before establishing his own company in 1984, D. B. Arnold Excavating and Grading that services Southern Ontario (within 1.5 hours from Toronto). “I have built up my business so my son Chris can take it over and hopefully make some money”, Dave remarks and fondly remembers, “When Chris first started working Saturdays for me when he was very young, he said, “Dad how much am I making?” Well, I chuckled and told him, the amount he makes won’t even cover the cost of my training. Chris continued and has proved to excel in his work, and he too has a great passion for what we do.” D.B. Arnold provides excavating, grading, and concrete work for bigger custom homes. We get them out of the ground and provide all the hardscaping, retaining walls, pools, courts, etc. They don’t take on too much at a time, as they want to focus on providing top-quality service to their customers. Their business

has always come from referrals and repeat business.

“I have always used Bobcat® machines. Well, we had one other brand once when one of our Bobcat machines was stolen but it kept on breaking down. Never again. We will always buy Bobcat machines. My first one was a Bobcat M610 skid-steer loader, gas with a Wisconsin engine. Then I had a Bobcat 743, then an 843, then an 863 skid-steer loader and a Bobcat 442 compact excavator. We now have a Bobcat T870 compact track loader and a Bobcat E85 compact excavator. They keep getting bigger and better. Bobcat really puts their money into innovation!”, stated Dave.

When asked why Dave chose Bobcat in the first place, he replied “Dealer network. They were right where we were. For the other brand I mentioned, we had to change chain drives every week. I have never changed one on the Bobcat T870. I am a mechanic by trade. I have had very good luck with Bobcat machines. We work them really hard, and they don’t break as long as you maintain them. Also, for comfort, the new ones are the most comfortable ever made. They have great suspension, overall drive, and no dust in the cab. I also was tired of changing rubbers, now we have metal tracks. We are in them for nine hours a day and it feels like not even an hour. If you can operate a machine all day like this and not feel tired, it does its

job. I like the two-stick control, and Chris likes the one-stick, so we both have what we want. These machines are also easy to float and use in downtown Toronto. With 13’4” clearance.”

“I have had a few different sales specialists over the years through the same dealership, Matthews Equipment/Bobcat of Toronto/Oaken Equipment and I must say I have had no lost time, was worrisome but all of the sales specialists have been great with no problems at all. I now deal with Todd Gill, and he has been fantastic. He answers my phone calls which is rare these days! With us servicing all over Southern Ontario, they have such a great dealer network I can rent attachments or get parts so easily. That variety of attachments is hard to find with other brands. I would 100% recommend Todd Gill, sales specialist and Bobcat of Toronto/Oaken Equipment for your next machine pur-

