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“...but once I tried a **Bobcat** machine, I knew nothing else compared to it.”



(L to R), Joe Palfy, sales specialist for Bobcat of Toronto/Oaken Equipment and Alex Altshuler, Founder of Axia Design and Build on a current jobsite.

950 Hours. Zero Issues. One Machine That Changed Everything.

“I got my start in 2017, originally focusing on interlock lift and relay, paver repairs, cleaning, and sealing. As demand quickly grew, we expanded into full interlock installations, driveways, backyards, and design work. That growth is what eventually led to the birth of Axia Design and Build. Although we have been operating for years as the Seal-It Group Landscape & Construction, Axia Design & Build was officially founded this year. The name blends personal meaning, my name, Alex, and my daughter’s name, Aria, with the Greek word ‘Axia,’ meaning noble and value. We primarily serve the Peel and Halton regions, Mississauga, Oakville, and Burlington, but we’ll go where the work takes us. My path into the industry was a bit of a fluke. I don’t come from a construction background. I worked for landscape



companies during the summer. I started my own company with a small aeration setup and a van, knocking on doors and building up a solid lawn cutting route. That hands-on experience sparked my passion for interlocking, design and build. I’ve always had a creative mindset and a love for building, and I’ve never looked back. When it came time to invest in equipment, I started by renting another brand, but once I tried a Bobcat® machine, I knew nothing else compared to it. The Bobcat MT100 mini track loader was a total game-changer. The power, versatility, and reliability were instantly noticeable. We bought one, and then quickly added a second. Now we can run two job sites at once, increasing our efficiency and capacity. Our machines are essential, compact enough to fit through backyard gates, powerful enough to rip out 2,000 lb stumps, and easy to haul. With the right attachments, auger, forks, and bucket, they handle everything from excavation to material transport. We’re even looking at Bobcat snowblower/blade attachments to expand into winter work. Working with Bobcat of Toronto/Oaken Equipment, especially Joe Palfy, sales specialist, has been a great experience. Joe was the first person I dealt with when looking for a machine, and five years later, he’s still just a call away whenever I

need support or advice. The parts and service team at the Brampton location has also been fantastic, friendly, helpful, and professional every time. If you’re considering equipment, I’d recommend Bobcat hands down. Bobcat all the way. I wished we had bought a Bobcat E10 or E20 compact excavator at the beginning, too. I’ve spoken to colleagues who’ve tried competitors, and they all agree that nothing compares to the MT100. Bobcat has perfected the MT100 mini track loader to be the best in its class. So, when you have other manufacturers trying to replicate that, it’s a total failure. Ours has over 950 hours on it with zero issues beyond regular oil changes. It’s reliable, efficient, and has helped us grow our business tremendously. I love the Bobcat MT100 mini track loader very much. You can’t find anything to beat it. You can’t. I am a very happy Bobcat customer.”

